# **Working Out Loud GIZ Leadership Camp** Sep 5, 2022 **Christoph Baudson**

#1

# Why WOL?

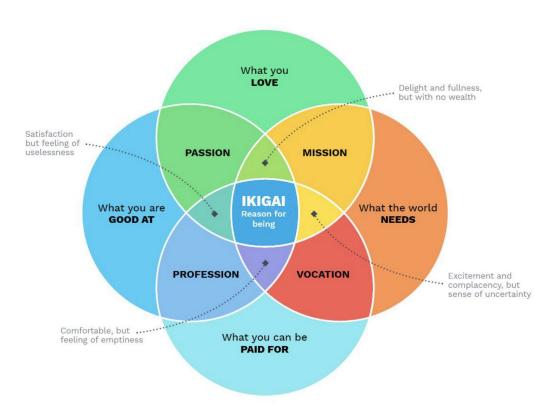
#### **Exercise #1**

- 2 minutes
- Draw a penguin
- Observe how that makes you feel

#### **Storytime:** Penguin

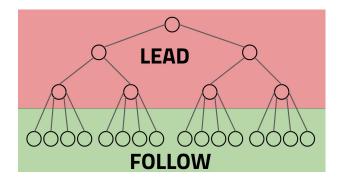
- Who is Eckart von Hirschhausen
- Penguin is awkward on land
- Penguin is a magnificent swimmer
- Who we are depends on the context
- Sometimes we are constrained by a role or a toxic environment

# **Model: Ikigai**



#### **Model: Larman's Law**

- Organizations are implicitly optimized to avoid changing the power structures
- Culture follows structure



## **Example: Tesla**



- Joe Justice: Agile at Tesla
- Elon Musk drills metal
- Everyone has a credit card
- Everyone can make decisions
- No meetings, no presentations

#### **Summary: Why WOL?**

#### Culture of...

- Personal growth
- Self management
- Innovation
- Trust
- Psychological safety

# **Exercise #2: Building Trust**

- 15 minutes
- Form groups of 4 people
- Write 10 facts about yourself
- Pass your list to the left
- Introduce your neighbour, and find things you have in common

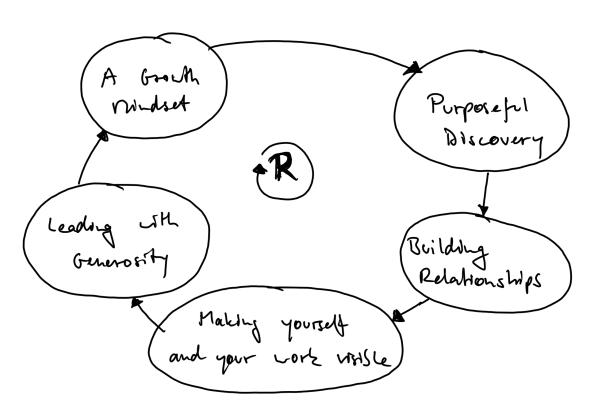
#2

# How to WOL?

#### **WOL** circle

- 4-5 people
- 12 weeks
- self-organized
- use the circle guides (wol.wiki)
- exercises that enforce new habits
- new habits take 12 weeks to form

# The five pillars



#### **Storytime: Mountain**

- Reinhold Messner interview
- What is the most important thing in mountaineering?
- Knowing where the mountain is!

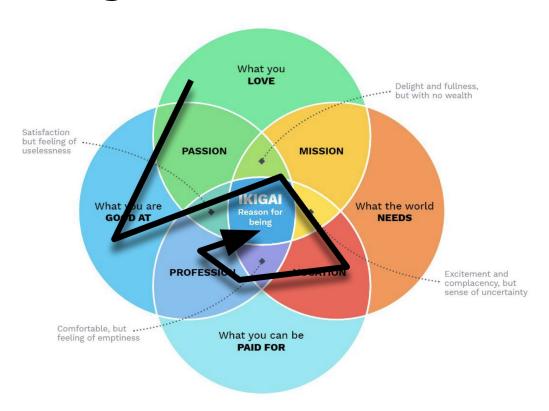
## Pillar #1: Purposeful discovery

- We often have no focus, no goals
- Where do you want to go?

#### **Model: Lean Start-Up**

- Build
- Measure
- Learn

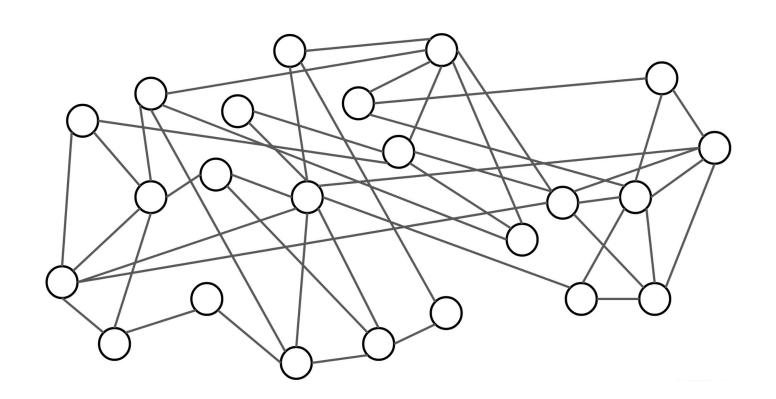
# **Model: Ikigai**



#### **Exercise #3: Your own discovery**

- 15 minutes
- Go back to your group
- What would you work on, if you could use 20% of your time?
- Come up with 3 ideas
- Discuss with your groups

# Pillar #2: Building relationships



#### **Model: Levels of intimacy**

- The person doesn't know you exist
- You're connected in some way. (e.g., you follow them online)
- You've had one or more interactions.
- You've collaborated, even in a small way.
- You regularly interact, exchange ideas, and help each other.

#### **Exercise #4: Your network**

- 5 minutes
- Who can help you with your project?
- What level are they on?
- Share in big group

## Pillar #3: Leading with generosity

- Do not treat people as objects
- Think about contributions, not consumption
- One eyed person leading the blind

#### **Example: Giftivism**

- Nipun Mehta: Designing for Generosity (Karma Kitchen)
- Learning a language? Team up!
- Want to learn sth. new? Organize a public meetup
- Want to grow in your skills? Offer to teach

#### **Exercise #5: Your contribution**

- 5 minutes
- What could be your first contribution?
- Share!

# Pillar #4: Making you and your work visible

- Within the company
  - Social Intranet
- Outside of the company
  - Social media
  - Use it as a tool, not as a consumer!

#### Exercise #6

- 5 minutes
- Either
  - Google yourself
  - Find ways to share your learnings with others
- Share!

#### Pillar #5: A Growth Mindset



SET - YOU HAVE WHAT	SKILLS+INTELLIGENCE	CAN BE GROWN AND DEVELOPED
HOW THEY LOOK PERFORMANCE FOCUS	MAIN CONCERN	LEARNING / GETTING BETTER PROCESS FOCUS
SOMETHING YOU DO WHEN YOU'RE NOT GOOD	EFFORT	AN IMPORTANT PART OF LEARNING
GIVE UP / CHECK OUT ——	CHALLENGES	PERSEVERE / WORK THROUGH IT - SHOW MORE GRIT
TAKE IT PERSONAL GET DEFENSIVE	FEEDBACK	—— LIKE IT / USE IT TO LEARN
HATE THEM / TRY TO AVOID MAKING THEM	MISTAKES	TREAT THEM AS A LEARNING OPPORTUNITY

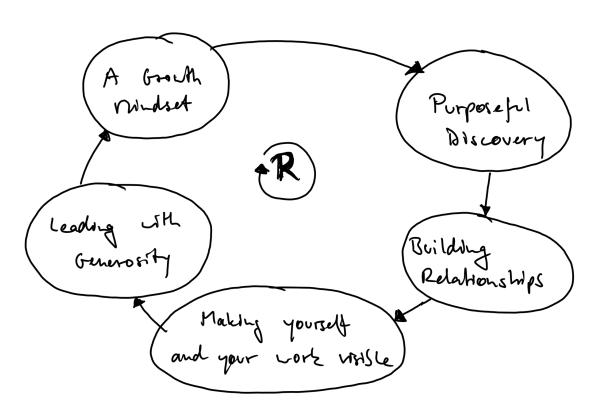
#### Example

- Carol Dweck: Growth Mindset (Talks at Google)
- ...Yet
- Better, not good
- Neuroplasticity
- Positive Psychology trapsFixed Positivity / Cruel Optimism

#### **Exercise #7**

- 5 minutes
- Draw a better penguin!

# **Summary: Reinforcing loop**



#### **Model: Happiness research**

- New Economics Foundation
  - Take notice
  - Connect
  - Be Active
  - Give
  - Keep Learning